Hong Kong Long Term Business Quarterly Returns Table of Contents

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I certify that the information provided in the returns is true and corr	ect.	
() * Chief Executive/Director/# Manager		Date

Telephone No. ______Facsimile No. _____

^{*} Delete as necessary

[#] Please specify the title of post of the signatory

Hong	Kong	Long	Term	Business	Quarterly	Returns

New business of	(Name o	f insurer
for the period commencing 1 January and ending quarter	("the po	eriod")

TABLE 1
DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6	7
					V BUSINESS DUR	ING THE PERIO	D	
		NO OF P	OLICIES ^		AMOUNT OF S		Single Premiums	
		110.011	· · · · · · · · · · · · · · · · · · ·		OR ANNUITIES	S PER ANNUM	Receivable in	
		Single	Non-single	NO. OF		Non-single	Revenue Account	Annualized
CLASS	TYPE OF BUSINESS	Premiums	Premiums	LIVES	Single Premiums	Premiums	in the Period *	Premiums *
				\bigvee	HK\$'000	HK\$'000	HK\$'000	HK\$'000
A	(I) Life assurance other than annuities			\bigwedge				
	Base Plan			\bigvee				
	Supplementary Contracts:	\sim	\sim	\bigvee	\bigvee	$>\!<$		
	Accident & Sickness (Medical)	$>\!\!<$	\searrow	\bigvee	\bigvee	$>\!\!<$		
	Accident & Sickness (Non-medical)	\sim	\bigvee	\mathbb{N}	\bigvee	$>\!\!<$		
	Other than Accident & Sickness	$>\!\!<$	\searrow	\mathbb{N}				
	(II) Annuities			\bigvee				
	Total of Class A			$\overline{}$				
				\searrow	\bigvee	$\overline{}$		
В	Marriage and birth			$>\!\!<$	\sim	$>\!\!<$		
	-			\searrow				
C	Linked long term			$>\!\!<$				
	Base Plan			$>\!\!<$				
	Supplementary Contracts:	\sim	$\overline{}$	\searrow	\sim	$\overline{}$		
	Accident & Sickness (Medical)		\sim	$>\!\!<$	\sim	$>\!\!<$		
	Accident & Sickness (Non-medical)	$>\!\!<$	\sim	\sim	\sim	>		
	Other than Accident & Sickness	\sim	$>\!\!<$	\searrow				
	Total of Class C			\searrow				
				$>\!\!<$	\sim	$\overline{}$		
D	Permanent health			>><	\sim	>><	1	
				$>\!\!<$	$>\!\!<$	$>\!\!<$		
Е	Tontines			>>>	<u> </u>	~~	1	
				$>\!\!>$	>	~		
F	Capital redemption			>>>	<u> </u>	<>>>		
1	T			>>>	<u></u>	<>>		
	Total			>				
	****		I .		J			

^{*} Please provide further breakdown of the single premiums and annualized premiums into the categories - "currency", "onshore/offshore", "premium term" and "distribution channel" as shown in the Forms HKLQ1-1(a), HKLQ1-1(b), HKLQ1-1(c) and HKLQ1-1(d) respectively.

[^] Please provide further breakdown of the no. of policies for single premiums and non-single premiums into the categories - "currency", "onshore/offshore", "premium term" and "distribution channel" as shown in the Forms HKLQ1-1(e), HKLQ1-1(f), HKLQ1-1(g) and HKLQ1-1(h) respectively.

Form HKLQ1 - 1(a)

Hono	Kona	Inna	Torm	Rucinocc	Ouarterly	Returns

TABLE 1A DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

	I	1	2	3	4	5	6	7	8	9	10
		•	<u> </u>		-		RENCY	, ,			10
		(A) DOLIGNIE	OUED BLUED	(D) DOLIGNIG	(B) POLICY ISSUED IN RMB (C) POLICY ISSUED IN USD			(D) POLICY ISSUED IN OTHER		TOTAL (A)	(D) - (C) - (D)
		(A) POLICY IS	SUED IN HKD	(B) POLICY IS	SUED IN KMB	(C) POLICY IS	SOLED IN OSD	CURRI	ENCIES	101AL: (A)	-(B) + (C) + (D)
		Single Premiums		Single Premiums		Single Premiums		Single Premiums		Single Premiums	
		Receivable in		Receivable in		Receivable in		Receivable in		Receivable in	
		Revenue Account	Annualized	Revenue Account	Annualized	Revenue Account	Annualized	Revenue Account	Annualized	Revenue Account	Annualized
CLASS	TYPE OF BUSINESS	in the Period	Premiums	in the Period	Premiums	in the Period	Premiums	in the Period	Premiums	in the Period	Premiums
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
A	(I) Life assurance other than annuities										
	Base Plan										
	Supplementary Contracts:										
	Accident & Sickness (Medical)										
	Accident & Sickness (Non-medical)										
	Other than Accident & Sickness										
	(II) Annuities										
	Total of Class A										
В	Marriage and birth										
C	Linked long term										
	Base Plan										
	Supplementary Contracts:										
	Accident & Sickness (Medical)										
	Accident & Sickness (Non-medical)										
	Other than Accident & Sickness										
	Total of Class C										
		İ				İ				İ	
D	Permanent health										
Е	Tontines	1				1				1	
	- Ontines										
F	Capital redemption	1				1				1	
1	Capital reacinption										
-	Total	 				 				 	
	1 Otal	I				I			ı	I	

Hong	Kong	Long	Term	Rucinece	Quarterly	Returns
HOHY	KOHY	LANIP	1 61 111	DHSHIESS	CHIAFTERIV	Kellilis

New business of	(Name	of insurer
for the period commencing 1 January and ending quarter	("the p	eriod")

TABLE 1B DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	
				ONSHORE /	OFFCHORE		6
						1	
		(A) ONS	SHORE	(B) OFF	SHORE	TOTAL: (A) + (B)	
		Single Premiums		Single Premiums		Single Premiums	
		Receivable in		Receivable in		Receivable in	
		Revenue Account	Annualized	Revenue Account	Annualized	Revenue Account	Annualized
CLASS	ΓΥΡΕ OF BUSINESS	in the Period	Premiums	in the Period	Premiums	in the Period	Premiums
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
A (I) Life assur	rance other than annuities						
Base Plan	n						
Suppleme	entary Contracts:						
	& Sickness (Medical)						
	& Sickness (Non-medical)						
	n Accident & Sickness						
(II) Annuitie							
Total of Clas							
Total of Clas	55 71						
B Marriage and	d birth						
D Warriage and	d onth						
C Linked long	term						
Base Plan							
	entary Contracts:						
	& Sickness (Medical)						
	& Sickness (Non-medical)						
	n Accident & Sickness						
Total of Clas	ss C						
D Permanent h	ealth						
E Tontines							
F Capital rede	motion						
1. Capital feder	шрион						
Total							

Notes:

Definition of Onshore/Offshore

Onshore

Onshore is any policy where the policy holder has a Hong Kong identity card.

Offshor

Offshore is any policy where the policy holder does not have or disclose a Hong Kong identity card number.

Hong	Kong	Inna	Term	Rucinocc	Ouarter	v Returns
попе	VOHE	LOHE	rerm	Dusiness	Quarter	iv Keturn:

New business of	Name of	f insurer
for the period commencing 1 January and ending quarter	"the pe	eriod")

TABLE 1C DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

CLASS TYPE OF BUSINESS Receivable in Revenue Account in the Period (5 years) (5 10 years) (10 <25 years) (25 years) (25 + years) (25 + years) (10 <25 years) (10 <25 years) (10 <25 years) (25 + years)			1 1	2	3	4	5	6
CLASS TYPE OF BUSINESS the Period (B) Annualized Premiums Receivable in Revenue Account i			1	2			3	0
Premiums Receivable in Revenue Account in the Period (C) Annualized Premiums (5 <10 years) (10 <25 years) (25 + years) (25					FREMIU	IVI TERIVI		
Premiums Receivable in Revenue Account in the Period (C) Annualized Premiums (5 <10 years) (10 <25 years) (25 + years) (25			(A) Single					
Receivable in Revenue Account in Revenue Account in the Period (25 years) (TOTAL of
Revenue Account in the Period (\$\(\frac{4}{5} \) years) (\$\(\frac{1}{6} \) years) (\$\(\frac{1}{10} \) \(25 \) years) (\$\(25 \) years) (\$\((25 \) years) \) (\$\((15 \) years) \) (\$\((25 \) yea				(B) Annualized	(C) Annualized	(D) Annualized	(F) Annualized	
CLASS				` '	` '		()	Premiums : (B) +
A (I) Life assurance other than annuities Base Plan Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Non-medical) Other than Accident & Sickness (ID) Annuities Total of Class A B Marriage and birth C Linked long term Base Plan Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Medical) Accident & Sickness (Medical) Accident & Sickness (Medical) Accident & Sickness (Medical) Accident & Sickness (Non-medical) Other than Accident & Sickness Total of Class C	CLASS	TYPE OF BUSINESS						(C) + (D) + (E)
A (I) Life assurance other than annuities Base Plan Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Non-medical) Other than Accident & Sickness (II) Annuities Total of Class A B Marriage and birth C Linked long term Base Plan Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Medical) Accident & Sickness (Non-medical) Other than Accident & Sickness Total of Class C			HK\$'000			-		
Base Plan Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Non-medical) Other than Accident & Sickness (II) Annuities Total of Class A B Marriage and birth C Linked long term Base Plan Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Medical) Accident & Sickness (Medical) Other than Accident & Sickness Total of Class C D Permanent health	А	(I) Life assurance other than annuities						
Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Non-medical) Other than Accident & Sickness (II) Annuities Total of Class A B Marriage and birth C Linked long term Base Plan Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Medical) Other than Accident & Sickness Total of Class C D Permanent health		.,						
Accident & Sickness (Medical) Accident & Sickness (Non-medical) Other than Accident & Sickness (II) Annuities Total of Class A B Marriage and birth C Linked long term Base Plan Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Medical) Other than Accident & Sickness Total of Class C D Permanent health		100						
Accident & Sickness (Non-medical) Other than Accident & Sickness (II) Annuities Total of Class A B Marriage and birth C Linked long term Base Plan Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Mon-medical) Other than Accident & Sickness Total of Class C D Permanent health		· · · · · · · · · · · · · · · · · · ·						
Other than Accident & Sickness (II) Annuities Total of Class A B Marriage and birth C Linked long term Base Plan Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Non-medical) Other than Accident & Sickness Total of Class C D Permanent health								
(II) Annuities Total of Class A B Marriage and birth C Linked long term Base Plan Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Non-medical) Other than Accident & Sickness Total of Class C D Permanent health								
Total of Class A B Marriage and birth C Linked long term Base Plan Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Non-medical) Other than Accident & Sickness Total of Class C D Permanent health								
B Marriage and birth C Linked long term Base Plan Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Non-medical) Other than Accident & Sickness Total of Class C D Permanent health								
C Linked long term Base Plan Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Non-medical) Other than Accident & Sickness Total of Class C D Permanent health		Total of Class A						
C Linked long term Base Plan Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Non-medical) Other than Accident & Sickness Total of Class C D Permanent health								
Base Plan Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Non-medical) Other than Accident & Sickness Total of Class C D Permanent health	В	Marriage and birth						
Base Plan Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Non-medical) Other than Accident & Sickness Total of Class C D Permanent health								
Supplementary Contracts: Accident & Sickness (Medical) Accident & Sickness (Non-medical) Other than Accident & Sickness Total of Class C D Permanent health	С							
Accident & Sickness (Medical) Accident & Sickness (Non-medical) Other than Accident & Sickness Total of Class C D Permanent health								
Accident & Sickness (Non-medical) Other than Accident & Sickness Total of Class C D Permanent health		Supplementary Contracts:						
Other than Accident & Sickness Total of Class C D Permanent health		Accident & Sickness (Medical)						
Total of Class C D Permanent health		Accident & Sickness (Non-medical)						
D Permanent health		Other than Accident & Sickness						
		Total of Class C						
	D	Permanent health						
E. Tontines								
	Е	Tontines						
F Capital redemption	F	Capital redemption						
	1							
Total		Total						

Form HKLO1	_	10	(b)

Hong Kong Long Term Business Quarterly Returns	
New business of(Nat	me of insurer)
for the period commencing 1 January and ending quarter	the period")

TABLE 1D DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6	7	8	9	10	11	12	
							DISTRIBUTIO	ON CHANNEL						
		(A) AGENTS (EX	CLUDING BANKS)	(B) B.	ANKS	(C) BR	OKERS	(D) DI	RECT	(E) OT	THERS	TOTAL: (A) + (I	(C) + (C) + (D) + (E)	
CLASS	TYPE OF BUSINESS	Single Premiums Receivable in Revenue Account in the Period	Annualized Premiums	Single Premiums Receivable in Revenue Account in the Period	Annualized Premiums	Single Premiums Receivable in Revenue Account in the Period	Annualized Premiums	Single Premiums Receivable in Revenue Account in the Period	Annualized Premiums	Single Premiums Receivable in Revenue Account in the Period	Annualized Premiums	Single Premiums Receivable in Revenue Account in the Period	Annualized Premiums	
		HK\$'000	HK\$'000											
Α	(I) Life assurance other than annuities Base Plan													
	Supplementary Contracts:													
	Accident & Sickness (Medical)													
	Accident & Sickness (Non-medical)													
	Other than Accident & Sickness (II) Annuities													
	Total of Class A	-				-		-						
	Total of Class A													
В	Marriage and birth													
С	Linked long term													
	Base Plan													
	Supplementary Contracts: Accident & Sickness (Medical)													
	Accident & Sickness (Non-medical)													
	Other than Accident & Sickness													
	Total of Class C													
D	Permanent health													
E	Tontines													
F	Capital redemption													
	Total													

Note:
"Direct" should include direct mail, telesales and internet sales.

Form HKLQ1 - 1(e)

TABLE 1E DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

	T		2	1 2	4			7	1 0		10
		1	2	3	4	5	6 RENCY	/	8	9	10
				1		CURP	KENC I	(D) DOLICY ICC	TED IN OTHER		
		(A) POLICY IS	SUED IN HKD	(B) POLICY IS	(B) POLICY ISSUED IN RMB		(C) POLICY ISSUED IN USD		(D) POLICY ISSUED IN OTHER CURRENCIES		+(B) + (C) + (D)
		NO. OF I	POLICIES	NO. OF F	OLICIES	NO. OF I	POLICIES	NO. OF I	POLICIES	NO. OF I	POLICIES
			Non-single		Non-single		Non-single		Non-single		Non-single
CLASS	TYPE OF BUSINESS	Single Premiums	Premiums	Single Premiums	Premiums	Single Premiums	Premiums	Single Premiums	Premiums	Single Premiums	Premiums
Α	(I) Life assurance other than annuities										
	Base Plan										
	Supplementary Contracts:	>	\setminus	\sim	\sim	>	\searrow	>	\searrow	>	\setminus
	Accident & Sickness (Medical)	<>>	<>>>	>	<>>	<>>	<u> </u>	<>>	<>>>	<>>	<>>
	Accident & Sickness (Non-medical)	>	>	>	>	>	>	>	>	>	>
	Other than Accident & Sickness	>	>	>	>	>	>	>	>	>	>
	(II) Annuities	\sim	\sim		_ >						\sim
	Total of Class A										
	Total of Class A										
В	Marriage and birth										
- Б	iviarriage and birtii										
С	Linked long term										
	Base Plan										
	Supplementary Contracts:										
	Accident & Sickness (Medical)	<>	<>	<>	<>	<>	<>	<>	<>	<>	<>
	Accident & Sickness (Non-medical)	$\overline{}$	$ \bigcirc $	$\overline{}$	>	$ \bigcirc $	$ \bigcirc $	$ \bigcirc $	$ \bigcirc $	$ \bigcirc $	>
	Other than Accident & Sickness	>	$ \bigcirc $	>	>	$ \longrightarrow $	$ \bigcirc $	$ \longrightarrow $	$ \bigcirc $	$ \longrightarrow $	>
	Total of Class C				_						
\vdash	1 Otal Of Class C	1		1							
D	Permanent health										
Ъ	Permanent neattn	-		 							
l .	m v										
Е	Tontines			ļ							
l _											
F	Capital redemption										
	Total										

Hong	Kong	Long	Term	Rucinece	Quarterly	Returns
HOHY	KOHY	LANIP	1 61 111	DHSHIESS	CHIAFTERIV	Kellilis

New business of				 			(Name	of insurer)
for the period commencing 1 January a	nd end	ling q	uarter	 	of	f year	("the	period")

TABLE 1F DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6	
				ONSHORE /	OFFSHORE			
		(A) ON	SHORE	(B) OFF	SHORE	TOTAL: (A) + (B)		
		NO. OF F	POLICIES	NO. OF P	OLICIES	NO. OF P	OLICIES	
CLASS	TYPE OF BUSINESS	Single Premiums	Non-single Premiums	Single Premiums	Non-single Premiums	Single Premiums	Non-single Premiums	
CLASS	THE OF BUSINESS	Single Fremunis	Tremuns	Single Fremiums	Tremiums	Single Fremiums	Tremmanis	
A	(I) Life assurance other than annuities Base Plan							
	Supplementary Contracts:	\sim	\mathbb{N}		$\overline{}$	\sim	$\overline{>}$	
	Accident & Sickness (Medical)		\searrow	$>\!\!<$	$>\!\!<$	$>\!\!<$	$>\!\!<$	
	Accident & Sickness (Non-medical)	\searrow	\mathbb{N}	\searrow	$>\!\!<$	\bigvee	$>\!\!<$	
	Other than Accident & Sickness	\bigvee	\bigvee	\bigvee	$>\!\!<$	\bigvee	$>\!\!<$	
	(II) Annuities							
	Total of Class A							
В	Marriage and birth							
C	Linked long term							
	Base Plan		_					
	Supplementary Contracts:		\sim	\sim	<>	\sim	\sim	
	Accident & Sickness (Medical)	>	$\qquad \qquad \bigcirc$	>	>	>	>	
	Accident & Sickness (Non-medical) Other than Accident & Sickness	>	\bigvee	>	>	>	>	
	Total of Class C				$\overline{}$			
	Total of Class C							
D	Permanent health							
E	Tontines							
F	Capital redemption							
	Total							

Notes:

Definition of Onshore/Offshore

Onshore

Onshore is any policy where the policy holder has a Hong Kong identity card.

Offshor

Offshore is any policy where the policy holder does not have or disclose a Hong Kong identity card number.

Hong	Kong	Inna	Term	Rucinocc	Ouarter	v Returns
попе	VOHE	LOHE	rerm	Dusiness	Quarter	iv Keturn:

New business of(Name of i	nsurer
for the period commencing 1 January and ending quarter	("the peri	iod") É

TABLE 1G DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6
		1		PREMIU	· ·		U
		NO. OF POLICIES			POLICIES		NO. OF POLICIES
		TO, OF TOLICILLE		110.011	CLICILD		TOTAL of Non-
			(B) Non-single	(C) Non-single	(D) Non-single	(E) Non-single	single Premiums :
		(A) Single	Premiums	Premiums	Premiums	Premiums	(B) + (C) + (D) +
CLASS	TYPE OF BUSINESS	Premiums	(<5 years)	(5 <10 years)	(10 <25 years)	(25+ years)	(E)
			(12) 2)	(* 120) 21110)	(10 ==)1)	(=0 :) =)	(=)
Α	(I) Life assurance other than annuities						
71	Base Plan						
	Supplementary Contracts:						
	Accident & Sickness (Medical)	\sim	\sim	<>	<>	$\langle \rangle$	<>
		>	>	>	>	\sim	>
	Accident & Sickness (Non-medical)	>	>	>	>	>	>
	Other than Accident & Sickness						
	(II) Annuities						
	Total of Class A						
В	Marriage and birth						
C	Linked long term						
	Base Plan						
	Supplementary Contracts:	\sim	\mathbb{N}	$\backslash\!\!\!/$	\setminus	\bigvee	\bigvee
	Accident & Sickness (Medical)	$>\!\!<$	$>\!\!<$	$>\!\!<$	$>\!\!<$	>>	\sim
	Accident & Sickness (Non-medical)		$\overline{}$	$>\!\!<$	$>\!\!<$	\searrow	$\overline{}$
	Other than Accident & Sickness	\sim	\bigvee	$>\!\!<$	$>\!\!<$	\bigvee	$\overline{}$
	Total of Class C						
D	Permanent health						
Е	Tontines						
	Tolitings	1					
F	Capital redemption						
Г	Сарнаі течетірноп						
-	Total	-					
	1 Otal	1					

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Form	HKL01	- 10	(h)

Hong Kong Long Term Business Quarterly Returns	
New business of(Name	of insurer
for the period commencing 1 January and ending quarter	neriod")

TABLE 1H DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

			2						Q	0	10		
-		I	2	3	4	5	6	ION CHANNEL	8	9	10	11	12
				1		1				1		1	
		(A) AGENTS (EX	CLUDING BANKS)	(B) B	ANKS	(C) BR	OKERS	(D) D	IRECT	(E) OT	THERS	TOTAL: (A) + (B)	(B) + (C) + (D) + (E)
		NO. OF	POLICIES	NO. OF	POLICIES	NO. OF I	POLICIES	NO. OF I	POLICIES	NO. OF I	POLICIES	NO. OF	POLICIES
			Non-single		Non-single		Non-single		Non-single		Non-single		Non-single
CLASS	TYPE OF BUSINESS	Single Premiums	Premiums	Single Premiums	Premiums	Single Premiums	Premiums	Single Premiums	Premiums	Single Premiums	Premiums	Single Premiums	Premiums
A	(I) Life assurance other than annuities												
	Base Plan												
	Supplementary Contracts:	\sim	\sim	\sim	~>	~>	\sim	~>	~>	~>	\sim	~>	~>
	Accident & Sickness (Medical)	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim	>
	Accident & Sickness (Non-medical)	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim	>
	Other than Accident & Sickness	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim
	(II) Annuities												
	Total of Class A												
В	Marriage and birth												
С	Linked long term												
	Base Plan											_	
	Supplementary Contracts:	\sim	\sim	\sim	<>	\sim	\sim	~>	~>	\sim	\sim	\sim	~>
	Accident & Sickness (Medical)	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim	>	\sim	
	Accident & Sickness (Non-medical)	\sim	\sim	\sim	$\sqrt{}$	\sim	\sim	\sim	\sim	\sim	\sim	\sim	>
	Other than Accident & Sickness	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim	\sim
	Total of Class C												
D	Permanent health					<u> </u>		ļ		ļ			
I													
E	Tontines									ļ		1	
F	Capital redemption												
<u> </u>										ļ		1	
	Total												

Note:
"Direct" should include direct mail, telesales and internet sales.

N	w business of	Name of	insurer
	for the period commencing 1 January and ending quarterof year	"the per	iod")

TABLE 2
DIRECT GROUP BUSINESS: CLASSES A TO F & I

		1	2	3	4	5	6	7
		-			RING THE PERIO	-	•	
		NO OF I	POLICIES		AMOUNT OF SU	UMS ASSURED	Single Premiums	
		NO. OF I	OLICIES		OR ANNUITIES	S PER ANNUM	Receivable in	
		Single	Non-single	NO. OF		Non-single	Revenue Account	Annualized
CLASS	TYPE OF BUSINESS	Premiums	Premiums	LIVES	Single Premiums	Premiums	in the Period	Premiums
					HK\$'000	HK\$'000	HK\$'000	HK\$'000
Α	(I) Life assurance other than annuities					,	,	,
	Base Plan							
	Supplementary Contracts:	$\overline{}$	<u></u>	$\overline{}$		\backslash		
	Accident & Sickness (Medical)	<>	<>	<>	<>	\sim		
	Accident & Sickness (Non-medical)	>	>	>	$ \bigcirc >$	>		
	Other than Accident & Sickness	>	>	>				
	(II) Annuities	$\overline{}$		$\overline{}$				
	` '							
	Total of Class A							
					<>>	\sim		
В	Marriage and birth					\sim		
C	Linked long term							
	Base Plan							
	Supplementary Contracts:	$>\!\!<$	$>\!\!<$	$>\!\!<$	$>\!\!<$	$>\!\!<$		
	Accident & Sickness (Medical)	\langle	$>\!\!<$	\langle	$>\!\!<$	$\langle \langle \rangle \rangle$		
	Accident & Sickness (Non-medical)	\langle	\sim	\langle	$>\!\!<$	\langle		
	Other than Accident & Sickness	\setminus	$>\!\!<$	\bigwedge				
	Total of Class C							
					\sim	\mathbb{N}		
D	Permanent health				\sim	\sim		
					\sim	>		
Е	Tontines				~ <u>~</u>	<u>~</u>		
					\sim	>		
F	Capital redemption				\sim	\sim		
-	Cupital reactifuon					$\overline{}$		
I	Retirement scheme management category III							
1	Base Plan							
	Supplementary Contracts:	$\overline{}$						
	1	<>	\sim	<>	\sim	\sim		
	Accident & Sickness (Medical)	>	>	\Longrightarrow	\sim	>		
	Accident & Sickness (Non-medical)	>	\sim	\sim				
	Other than Accident & Sickness	\sim	> <	\sim				
	Total of Class I							
I	Total							

Form	HKLC	12	- 1

Hong Kong Long Term Business Quarterly Returns

Inforce business of	(Name of insurer
for the period commencing 1 January and ending quarter	("the Period")

TABLE 1
DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6		
		•	_						
			ORCE BUSINE		PREMIUMS RECEIVABLE IN REVENUE ACCOUNT IN THE PERIOD				
		THI	E END OF THE	PERIOD	REVENUE A	ACCOUNT IN T	THE PERIOD		
				AMOUNT OF					
				SUMS ASSURED	Single	Non-single	Premiums		
				OR ANNUITIES	Premiums				
		NO. OF	NO. OF	PER ANNUM		First Year	Renewal		
CLASS	TYPE OF BUSINESS	POLICIES	LIVES			Premiums	Premiums		
				HK\$'000	HK\$'000	HK\$'000	HK\$'000		
Α	(I) Life assurance other than annuities		\sim	пкэ000	пкэ000	пкэооо	UK\$000		
А	Base Plan		\sim	1					
	Supplementary Contracts:	$\overline{}$	>						
	Accident & Sickness (Medical)	<>	<>	<>					
	Accident & Sickness (Non-medical)	\Longrightarrow	\Longrightarrow	>					
	Other than Accident & Sickness	\Longrightarrow	\Longrightarrow						
	(II) Annuities	$\overline{}$	>						
	Total of Class A		>						
	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		>	—————————————————————————————————————					
В	Marriage and birth		<i>></i>	<u> </u>					
			\Longrightarrow						
С	Linked long term		<i>></i>						
	Base Plan		<i>></i>						
	Supplementary Contracts:	\setminus	\searrow	$\overline{}$					
	Accident & Sickness (Medical)	$>\!\!<$	$>\!\!<$	$>\!\!<$					
	Accident & Sickness (Non-medical)	$>\!\!<$	$>\!\!<$	$>\!\!<$					
	Other than Accident & Sickness	$>\!\!<$	$>\!\!<$						
	Total of Class C		\gg						
			\mathbb{N}	$>\!\!<$					
D	Permanent health		\searrow	$>\!\!<\!\!<$					
			\searrow	>><					
E	Tontines		$>\!\!\!<$	$>\!\!<\!\!<$					
			\mathbb{M}	$>\!\!<$					
F	Capital redemption		\searrow	$>\!\!<$					
	Total		\searrow						

Hong	Kong	Ong	Term	Business	Quart	orly	Return
попе	KOHE I	LOHE	rerm	Dusiness	Quart	eriv	Keturn

Inforce business of	(Name of insurer
for the period commencing 1 January and ending quarter	("the Period")

TABLE 2
DIRECT GROUP BUSINESS: CLASSES A TO F & I

		1	2	3	4	5	6		
		!	ORCE BUSINE		PREMIUMS RECEIVABLE IN				
			E END OF THE		REVENUE ACCOUNT IN THE PERIOD				
		ļ	L LIND OF THE	LIGOD	REVENUE ACCOUNT IN THE PERIOD				
				AMOUNT OF					
				SUMS ASSURED	Single	Non-single	Premiums		
				OR ANNUITIES	Premiums				
		NO OF	NO OF		Tremmunis	T' . X7	D 1		
~		NO. OF	NO. OF	PER ANNUM		First Year	Renewal		
CLASS	TYPE OF BUSINESS	POLICIES	LIVES			Premiums	Premiums		
				HK\$'000	HK\$'000	HK\$'000	HK\$'000		
Α	(I) Life assurance other than annuities								
	Base Plan								
	Supplementary Contracts:	$>\!\!<$	$>\!\!<$	$>\!\!<$					
	Accident & Sickness (Medical)	$>\!\!<$	\sim	$>\!\!<$					
	Accident & Sickness (Non-medical)	$\gg <$	\gg	$>\!\!<$					
	Other than Accident & Sickness	$>\!<$	\langle						
	(II) Annuities								
	Total of Class A								
				$>\!\!<$					
В	Marriage and birth			<u> </u>					

С	Linked long term Base Plan								
	1111		_						
	Supplementary Contracts:	\sim	\sim	\sim					
	Accident & Sickness (Medical) Accident & Sickness (Non-medical)	>	\Longrightarrow	\sim					
	Other than Accident & Sickness	>	>						
	Total of Class C								
	Total of Class C								
D	Permanent health			\sim					
	1 Cimanent neatti	 		>					
Е	Tontines			$<\!\!<$					
	Tonunos	+		>					
F	Capital redemption			<>					
1	Cupital recomption	 							
I	Retirement scheme management category III								
1 1	Base Plan	1							
	Supplementary Contracts:		<u></u>						
	Accident & Sickness (Medical)	>	>>	\sim					
	Accident & Sickness (Non-medical)	>	>	>					
	Other than Accident & Sickness	~	~						
	Total of Class I								
	Total	1							
		1	I	1		1			

Inforce business of	(Name of insurer
for the period commencing 1 January and ending quarter	("the Period")

TABLE 3
DIRECT GROUP BUSINESS: CLASSES G & H

		1	2	3	4	5
		INFORCE BUSINESS AS AT THE END OF THE PERIOD			RECEIV REVENUE A	BUTIONS ABLE IN ACCOUNT IN PERIOD
CLASS	TYPE OF BUSINESS	NO. OF SCHEMES	AMOUNT OF SUMS ASSURED OR ANNUITIES PER ANNUM	ENDING FUND BALANCE	Single Contributions Including Transferred-in Contributions	
G	Retirement scheme management category I (a) MPF subfunds (b) Others Total of Class G		HK\$'000	HK\$'000	HK\$'000	HK\$'000
Н	Retirement scheme management category II (a) MPF subfunds (b) Others Total of Class H Total					

Form HKLQ3 - 1

Hon	σ Κοησ	Long	Term	Business	On	arterly	Returns
11011	S IZOHS	LONE	1 (11111	Dusiness	Vu	arterry	Neturns

Hong Kong Long Term Business Quarterly Returns
Summary of terminations and benefit payments of
for the period commencing 1 January and ending quarterof year("the Period")

TABLE 1
DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6	
		NUMI	NUMBER OF POLICIES TERMINATED IN THE PERIOD				AMOUNT OF BENEFIT PAYMENTS IN THE PERIOD	
CLASS	TYPE OF BUSINESS	LAPSED/	LAPSED/	LAPSED/	TERMINATIONS	LAPSE/	OTHER CLAIMS	
		SURRENDERED	SURRENDERED	SURRENDERED	OTHER THAN	SURRENDER	AND	
		WITHIN 1ST -13TH	WITHIN 14TH -25TH	AFTER 25TH	LAPSE/	BENEFITS PAID	BENEFITS PAID	
		CONTRACT MONTH	CONTRACT MONTH	CONTRACT MONTH	SURRENDER	TO INDIVIDUALS	TO INDIVIDUALS	
						HK\$'000	HK\$'000	
A	(I) Life assurance other than annuities							
	(II) Annuities							
	Total of Class A							
В	Marriage and birth							
С	Linked long term							
	Emitted rong term							
D	Permanent health							
E	Tontines							
F	Capital redemption							
	Total				•			

Form HKLQ3 - 2

Ho	ng Kong	Long	Term	Business	Quar	terly	Returns

Hong Kong Long Term Business Quarterly Returns	
Summary of terminations and benefit payments of	(Name of insurer)
for the period commencing I January and ending quarterof year("the Period commencing I January and ending quarter	òd")
	ŕ

TABLE 2 DIRECT GROUP BUSINESS: ALL CLASSES

		1	2	3	
			AMOUNT OF BENEFIT PAYMENTS IN THE PERIOD		
CLASS	TYPE OF BUSINESS	NUMBER OF POLICIES TERMINATED IN THE PERIOD	LAPSE/SURRENDER BENEFITS PAID TO INDIVIDUALS	OTHER CLAIMS AND BENEFITS PAID TO INDIVIDUALS	
١.	mrs a a se		HK\$'000	HK\$'000	
Α	(I) Life assurance other than annuities (II) Annuities				
	Total of Class A				
В	Marriage and birth				
С	Linked long term				
D	Permanent health				
E	Tontines				
F	Capital redemption				
G & H	Retirement scheme management categories I & II				
I	Retirement scheme management category III				
	Total				

Hong Kong	Long Term	Business (Ouarterly	Returns

Hong Kong Long Term Busine	ess Quarterly Returns	
Summary of reinsurance business of	(Name of insurer/rein	surer)
for the period commencing 1 January and ending quarter	of year	("the Period"

REINSURANCE BUSINESS

		1	2	3	4
		REINSURANC	CE ASSUMED	REINSURANCE CEDED	
		AMOUNT OF SUMS		AMOUNT OF SUMS	
		ASSURED OR	PREMIUMS	ASSURED OR	
		ANNUITIES PER	RECEIVABLE IN	ANNUITIES PER	PREMIUMS PAID IN
		ANNUM AS AT THE	REVENUE ACCOUNT	ANNUM AS AT THE	REVENUE ACCOUNT
CLASS	TYPE OF BUSINESS	END OF THE PERIOD	IN THE PERIOD	END OF THE PERIOD	IN THE PERIOD
		HK\$'000	HK\$'000	HK\$'000	HK\$'000
A	Life				
	Annuities				
В	Marriage and birth				
С	Linked long term				
D	Permanent health				
Е	Tontines				
F	Capital redemption				
G	Retirement scheme management category I				
Н	Retirement scheme management category II				
I	Retirement scheme management category III				
	Unclassified				
	Total				

Form	HKL	.05	- 1

Hong Kong Long Term Business Qua	arterly Returns
Policy Replacement Information of	(Name of insurer)
for the period commencing 1 January and ending quarter	("the Period")

DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1
	TOTAL HONG KONG DIRECT INDIVIDUAL BUSINESS	NUMBER
Selling Office	No. of Policies Issued Relating to Policy Replacement External	
	Internal	
	Total	
Non-selling Office	No. of Customer Protection Declaration (CPD) Received	

Note:

This has reference to the revised procedure on policy replacement implemented on 1 February 2010 by the Hong Kong Federation of Insurers under the Code of Practice for Life Insurance Replacement.

Business of	Hong Kong Long Term Business Qu		(Name of insurer)
	in respect of policies issued to Mai		()
for the period commencing	1 January and ending quarter	of year	("the Period"

DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6	7	8
		NEW BUSINESS				NFORCE BUSINE			
		T.E. BOSHTESS				COMMENCING FROM 1 APRIL 2005			
				Amount of		NUMBER OF			
		No. of Policies		Amount of Premiums	No. of Policies		Annualized	POLICIES	
		G: 1	N. C. 1	g: 1	4 1: 1	as at the end of the Period Premiums		TERMINATED	
CLASS	TYPE OF BUSINESS	Single Premiums	Non-Single Premiums	Single Premiums	Annualized Premiums	Single Premiums	Non-single Premiums	as at the end of the Period	IN THE PERIOD
CLASS	1 TPE OF BUSINESS	Premiums	Premiums	HK\$'000	HK\$'000	Premiums	Premiums	HK\$'000	PERIOD
				11K\$ 000	1115,000			1113,000	
Α	Life and annuity								
	Base Plan:								
	(1) Whole Life								
	(2) Endowment								
	(3) Universal Life								
	(4) Term Life								
	(5) Medical								
	(6) Critical Illness								
	(7) Annuities								
	(8) Others								
	Supplementary Contracts:	\sim	$\sim \sim$			$\sim >$	\sim		$\sim \sim$
	Accident & Sickness (Medical)	\sim	\sim			>	>		\sim
	Accident & Sickness (Non-medical) Other than Accident & Sickness	\sim	\sim			>	>		\sim
	Total of Class A								
В	Marriage and birth								
	manage and on a								
С	Linked long term								
D	Permanent health								
E	Tontines								
F	Capital redemption								
	Total								

Guide to Hong Kong Long Term Business Quarterly Returns

1. Every insurer authorized to carry on long term business is requested to submit to the Insurance Authority a quarterly return in the attached format, within **one month** after the end of each quarter.

Point to Note in completing the Quarterly Returns

- 2. Insurers need to report its direct business under Forms HKLQ1, HKLQ2, HKLQ3, HKLQ5, HKLQ6 and to report its reinsurance business assumed or ceded in Form HKLQ4.
- 3. Pure reinsurers are only required to submit Form HKLQ4.
- 4. All entries include supplementary contracts with the exception of Classes A, C and I where the statistics for supplementary contracts are reported separately.
- 5. For column headings in italic, individual company's information will not be published and only the industry's aggregate information will be published.
- 6. Nil return is required.

Definition of Terms

- 7. "New Business" includes all new policies issued (including new policies issued on account of indexation increases), but does not include policy increases relating to existing policies.
- 8. "Single Premiums" means the one-off premiums receivable from all policies, including those from non-single premiums policies, in the revenue account in the period.
- 9. "Annualized Premiums", in respect of new business during the period, means the premiums receivable in the first twelve months' duration of the non-single premiums policies, excluding single premiums.
- 10. "Number of Schemes", for Classes G and H, means the number of employers and the number of self-employed persons participating or enrolled in employer sponsored schemes, master trust schemes or industry schemes.
- 11. "Amount of Sums Assured" means the death benefit payable irrespective of cause of death and may include term riders.
- 12. "Amount of Annuities" means the annuity payable per year.
- 13. "Hong Kong Long Term Insurance Business" means:
 - (a) any direct business or facultative reinsurance business, being long term business, in relation to which the risk is underwritten in Hong Kong, that is to say-
 - (i) the policy is issued in Hong Kong;

- (ii) the proposal form, application form or any other form of a similar nature is signed in Hong Kong;
- (iii) the proposal form, application form or any other form of a similar nature is submitted or received in Hong Kong;
- (iv) the proposal form, application form or any other form of a similar nature is accepted in Hong Kong; or
- (v) the risk is accepted in Hong Kong; or
- (b) any treaty reinsurance business, being long term business, in relation to which the risk is underwritten in Hong Kong, that is to say-
 - (i) the treaty is signed in Hong Kong;
 - (ii) the treaty is accepted in Hong Kong; or
 - (iii) the treaty negotiation is concluded in Hong Kong,

but does not include any treaty reinsurance business in respect of which less than 25% of the total risk (calculated in terms of the gross premiums receivable under the treaty) arises in Hong Kong. For the purposes of this sub-paragraph, a risk is deemed to arise in Hong Kong, if-

- (i) the policy holder being an individual is resident in Hong Kong; or
- (ii) the policy holder is a company as defined by section 2(1) of the Companies Ordinance (Cap. 622).
- 14. "Mainland" means any part of China other than Hong Kong, Macau and Taiwan.
- 15. "Mainland Visitors" refer to Mainland residents who are visiting Hong Kong on either Exit and Entry Permits (往來港澳通行證) or Chinese Passports (中國護照).